

# Software Implementation Manager



**Location:** Orlando, USA

**Starting date:** as soon as possible

**Working hours:** 40 hours / week

Join our team now!  
Easily apply on [LinkedIn!](#)



## Your role in our MINT Family:

- Implement our software at international customer sites
- Manage projects and conduct customer training and workshops to facilitate the introduction of our standard software suite
- Act as the primary point of contact for key account stakeholders, building and maintaining strong customer relationships
- Oversee customer accounts and provide professional consultation on our product portfolio and its implementation
- Collaborate with key stakeholders to identify market opportunities and support company growth strategy
- Submit quotes, conduct software presentations, and finalize contracts with existing and prospective customers

## This is how you can impress us:

- Hold a degree in (business) information technology or a related field, or have significant relevant experience, ideally in IT projects, aviation training, or qualification management. Possess fundamental IT knowledge
- Excellent communicator with experience in customer presentations, capable of clear and concise communication with internal teams, managers, and customers
- Exceptional at building customer relationships with a keen understanding of customer and cross-departmental needs, striving to delight at every interaction
- Proactive, solution-oriented, and experienced in solving unexpected challenges
- Able to coordinate multiple time-sensitive efforts across the organization to ensure customer success, with strong organizational and multitasking abilities
- Quick learner, eager to develop, bring new ideas, and make swift decisions to overcome barriers
- Strong focus on quality and attention to detail, ensuring thorough error-checking and no missed important details.
- Capable of handling sensitive information with discretion and care
- Willing to travel internationally on a regular basis and hold a valid passport
- Excellent English language skills, both written and oral

## What we have in store for you:



Our team & culture



Flexibility & mobile work



Stability & indefinite work contracts



Office dogs welcome!



Office gym



Profit sharing



Annual salary reviews



401k



Employee loans



International travels

Follow us on social media!

